



Company
Profile

EXPERTLY TAILORED COVER

Car | Home | Business | Life | Funeral



Leave it to us
KGARE
INSURANCE BROKERS

www.kgare.co.bw

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***“We are proudly
100% Citizen
Owned”***

WHY KGARE INSURANCE BROKERS?

- We understand that each customer is different. We do not do generic products, but rather highly tailored cover
- As independent consultants, we press for your best possible deal, and stand up to protect what really matters to you
- The products we sell are just as important as the service we offer – you can leave it to us, to be right by your side when it comes to claim time
- As insurance experts, we have a substantial track record, the expertise and global network to ensure that you get the best-value coverage possible
- We specialise in both individual and business cover and are able to service you with a personal touch anywhere in Botswana
- As a standard, we provide risk assessments to companies as a value add
- We are a proudly Botswana company and are 100% citizen owned

***“Clients have
been leaving it to
us, since 2000”***

MORE ABOUT US

Kgare Insurance Brokers (KGARE) is a fully-fledged insurance broking company regulated and licensed by NBFIRA.

- KGARE, formally known as First Sun, was formed in the year 2000
- In April 2016, shareholding was diversified to 100% citizen owned
- The business represents all insurers in Botswana and various offshore principals
- Our main business thrusts focus on Short-Term Insurance, Group Business and Risk Management
- We have a passionate team of 20 highly qualified and experienced staff members
- We have a national footprint with offices in Gaborone and Francistown
- Our Company Directors include Ms. Tebatso Lekalake (Board Chairperson), Ms. Tiny Kgatlwane, Ms. Keneilwe Mere and Ms. Kgaotsang Matthews

OUR MISSION

To meet and satisfy the Risk Management and Insurance needs of the clients through excelled technical knowledge, professional conduct, expert delivery and dedicated personal service.

OUR CORE VALUES

Stewardship
Passion
Integrity
Service Excellence
Teamwork



OUR TECHNICAL PARTNERS



Jardine Lloyd Thompson Group (JLT)

Located in the United Kingdom and South Africa, JLT provide support with; portfolio assessment and design, portfolio placement and reinsurance, complex claims management, as well as access to offshore markets like Lloyds of London and International Reinsurers.



Loss Management Consultancy International (Pty) Ltd (LMCI)

LMCI is a loss adjusting and risk management consultancy incorporated in Botswana. Their Managing Director a qualified Engineer with vast experience in the field of risk management and asset valuations. They provide technical support with; risk management, risk surveys, valuations, and loss and claims management consultancy.



Risk Engineers Botswana (REB)

REB, is a "one-stop-shop" manned by a multi-disciplinary, skilled team of engineers and specialists with expertise in risk management. They provide support services in the realms of; enterprise-wide risk management, continuous risk improvement, annual and adhoc underwriting risk surveys, claims advisory services and asset valuations.

OUR STAKEHOLDERS

We represent all personal, commercial, corporate and group clients.

SHORT TERM INSURERS

| |
|-------------------------------|
| Botswana Insurance Company |
| Bryte Risk Financial Services |
| Hollard Insurance Company |
| Old Mutual |
| Phoenix Assurance |
| Alpha Direct |
| Western BTU |

GROUP LIFE INSURERS

| |
|-------------------|
| Botswana Life |
| Liberty Life |
| Barclays Life |
| Bona Life |
| Hollard Life |
| Western Life |
| Metropolitan Life |

OUR PRODUCTS & SERVICES

PERSONAL INSURANCE

- House Owners
- House Contents
- Car Insurance
- Personal All-Risks

COMMERCIAL INSURANCE

- Fire and Allied Perils
- Business Interruption
- Buildings Combined
- Office Contents
- Electronic Equipment Business All-Risks
- Public Liability
- Workers Compensation
- Group Personal Accident
- Money
- Theft / Burglary
- Goods In Transit
- Accidental Damage
- Fidelity Guarantee
- Glass
- Motor Insurance
- Motor Traders
- Motor Fleet Comprehensive

GROUP BUSINESS INSURANCE

- Group Life and Disability
- Group Funeral
- Group Pensions
- Critical Illness
- Mortgage Life
- Credit Life
- Income Continuation Benefits

SPECIALISED INSURANCE

- Professional Indemnity
- Agriculture Insurance
- Medical Malpractice
- Contractors All-Risks
- Bankers Blanket Bonds

OTHER SERVICES

- Enterprise-Wide Risk Management
- Client Training



OUR BROKING SERVICES

Some portfolio's require technical support advice which, in practical terms, is an extension of your own management team.

Our Services

Risk Management Support

Claims Training

Insurance Seminars

Negotiation and Placement of Insurance Program

Management of Insurance Program

General Advice on All Insurance Issues

Claims Management and Analysis

Our Skills

Strong Technical Ability

Good Negotiating Skills

Good Reputation in the Market

Management Disciplines

CONTACT US

For an obligation free quotation, please email us at enquiries@kgare.co.bw
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